# **Future Power Products**

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UVIG Forecasting Workshop
June 22, 2017



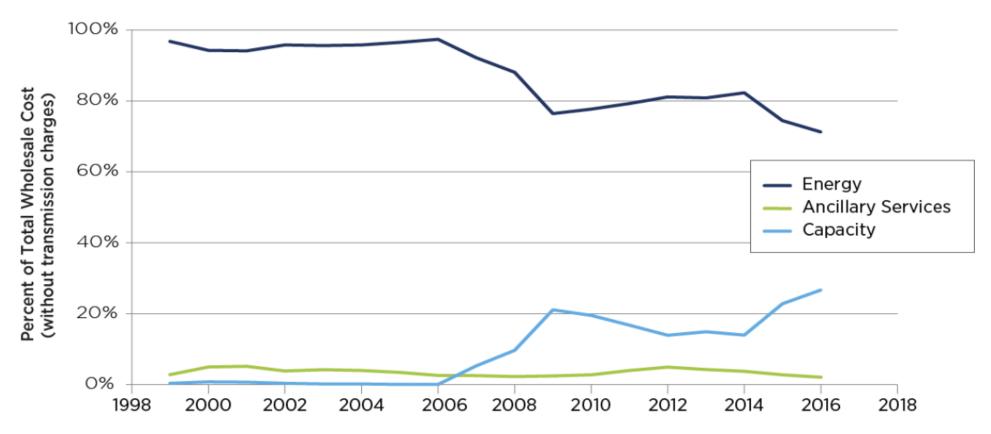
#### Drivers of product evolution

- High penetration of zero marginal cost resources
- Higher variability of supply mix, and resulting greater demand for flexibility and ramping
- Retirement of conventional sources and loss of their inertia
- Failures of capacity markets due to common mode failures

Customers of forecasting may have different needs as they participate in different markets

# How to Attract & Retain Supplies of Peak Energy & Flexibility

More reliance on capacity markets, or less? PJM % of cost:





# Reliability Product Unbundling

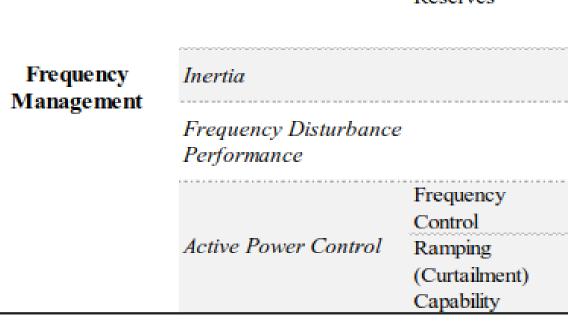
 Voltage Support
 Voltage Control

 Voltage Disturbance
 Regulation

 Performance
 Load Following

 Operating Reserves
 Reserves

Grid operator should define products according to need and allow all sources to bid





Analysis Group, "Electricity Markets, Reliability, and the Evolving US Power Grid, June 2017, p. 45.

#### Carbon pricing

- More efficient way to keep nuclear plants operating than state bailouts
- Creates higher energy prices, helping to attract and retain other resources
- Political challenges but possible



#### Northeast capacity market re-design

- State policies adding supplies into glutted markets
- Concerns from gas IPPs that do not receive nuclear or renewable incentives from the states, and are facing record low gas-driven energy prices
- Proposals to raise bids of subsidized resources, or "re-price" capacity markets to provide higher prices to unsubsidized resources



### Do we need capacity markets at all?

- Now we have demand response and storage that can be quickly deployed, are very scalable, and can provide peak energy cost-competitively with conventional plans
- We can rely on long term bilateral contracting more
- Capacity markets are failing to procure flexibility



#### **Energy-only markets**

- An energy-only market with scarcity pricing and co-optimized reserves would provide better price signals
- Investment costs of flexible resources and providers of peak energy would need to recover costs from occasional price spikes, or long-term bilateral contracts

→ Market volatility would rise compared to markets with capacity obligations and capacity markets



#### Markets for Flexibility/ramp

- More variable sources increases demand for flexibility/ramp
- Could be hourly energy product with scarcity pricing
  - Price could be high at 5 pm when the sun sets and only flexible resources are able to quickly ramp up
- Or, could be an explicit flexibility product as in California and MISO



### Co-optimization

- Reserves are more scarce, will have increasing prices, their procurement should be the first objective, not an afterthought
- RTO needs energy, regulation, and reserves simultaneously
- Co-optimization would put each supply source in its highest and best use, which only the grid operator with its software can determine quickly for the spot market.
- If co-optimization does not happen, market participants will need to guess which market to be in...and they will need good forecasts

#### **Price Formation**

- Many ways to provide better, more accurate price signals
- Avoid side payments that are out of market
- Have needed resources set prices
- Scarcity pricing



#### Key Role of Forecasting

- Markets likely to be more volatile so factors influencing prices will be more valuable to predict accurately
- More wind and solar to forecast
- More importance of reserves and reliability services
- More congestion and curtailment, so locational forecasts important

